Covid-19 Financial Report

EOS Group – Survey Results Croatia 2021

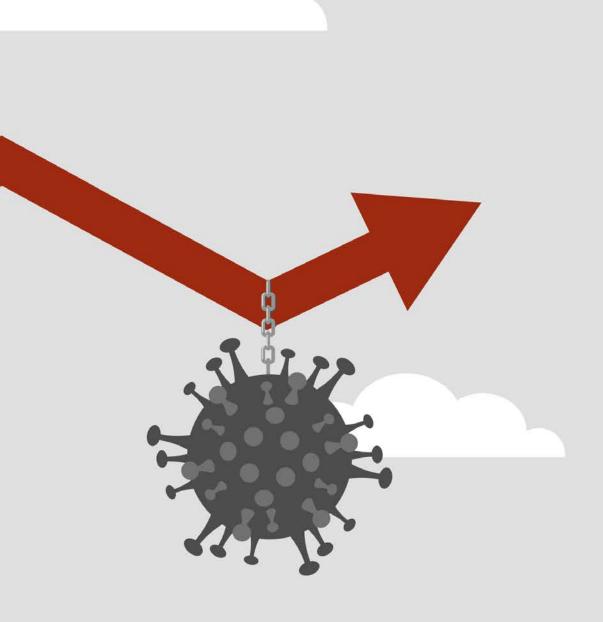


The Covid-19 Financial Report reveals how consumers are experiencing the crisis

The aim of the Covid-19 Financial Report is to show how consumers in various countries have experienced the pandemic so far. In this context, the focus is on their financial situation and how this has changed in the course of the crisis. What effect did the crisis have on people's consumption patterns? To what extent and for what reasons did consumers have to take on debt, and were they able to pay it back?

To find this out, online polling specialist Dynata surveyed 7,000 people from five European countries about their circumstances on behalf of EOS. As well as Croatians, consumers from Germany, Romania, Bulgaria and Spain also took part. The results indicate which population group is affected by the crisis and to what extent, and show the kind of personal payment difficulties that consumers can reckon with in the future.

EOS has previously published surveys on issues like payment practices in Europe and the use of data. An overview of our surveys is provided in the EOS Survey Portal.



Summary

Summary Croatia 1/2

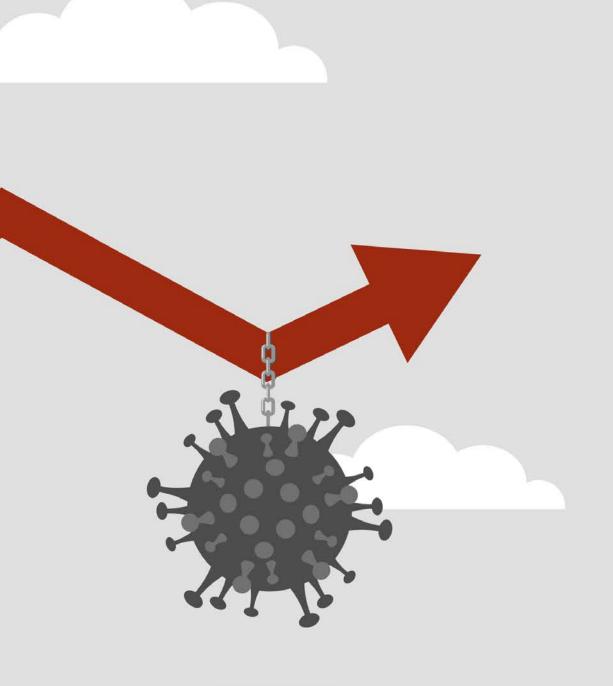
Consumer Behaviour

- During the past months of the Covid-19 crisis Croatian respondents have mainly given up renovations. 45% have not executed a planned renovation. The older the people, the higher the share of those who did not renovate.
 One in three (31%) did not purchase home furnishings as planned.
- In the crisis Croatian respondents mainly invested in consumer electronics (30%) and health related topics (28%), and household appliances (24%).
- After the crisis, the main area of investment will be renovation (40%). The older the people the higher the share of those who would invest in renovations first. Especially families with children are looking forward to spending their money in the field of renovation.

Summary Croatia 2/2

Debts

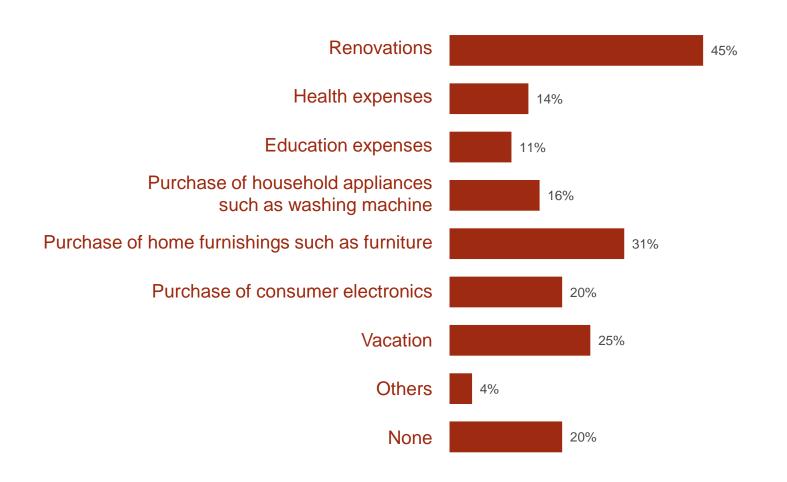
- One in five (19%) Croatian respondents ran into debts because of the crisis. The debts mainly amounted between 3,801 and 18,000 HRK.
- The main burden are the ongoing costs of living and consumption: 69% made debts to finance their running costs. One in three respondents went into debts because of their rent, one in five because of health issues.
- Since the beginning of Covid-19 pandemic, one in five was unable to repay debts. Especially single parents have had difficulties with repayment.
- Nearly half (42%) of Croatian respondents don't expect to run into debts in the near future, one in three is not really sure. Overall 13% assume that they will run into bank debts, but more pronounced within single parents (17%) compared to singles (10%).



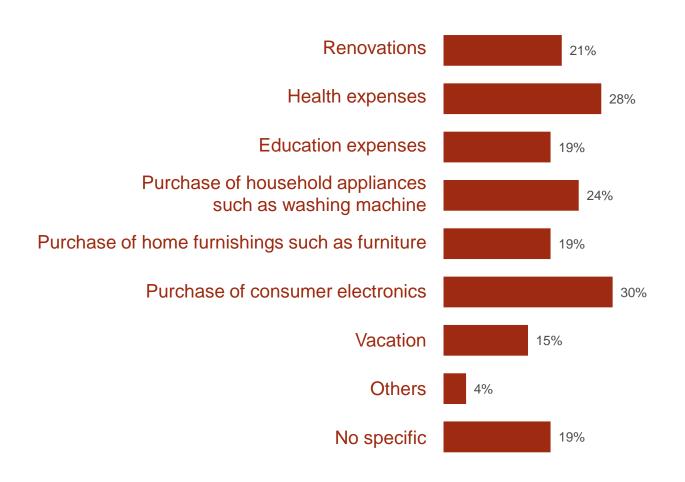
Consumer Behaviour

- in total -

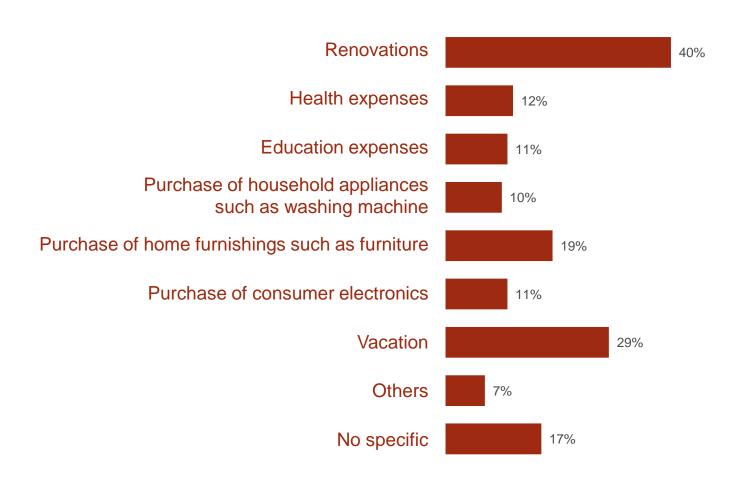
About every second Croatian respondent has renounced renovations



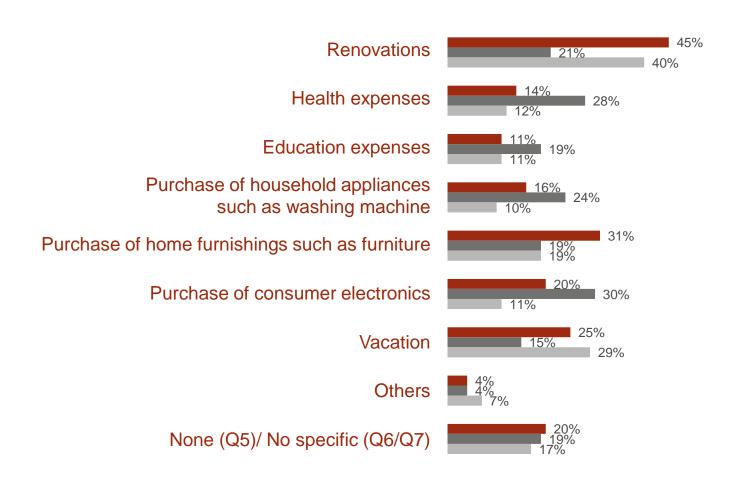
Mainly purchase of consumer electronics and health expenses have been made despite the crisis



Nearly half of Croatian respondents would spend money first on renovation, one in four for vacation

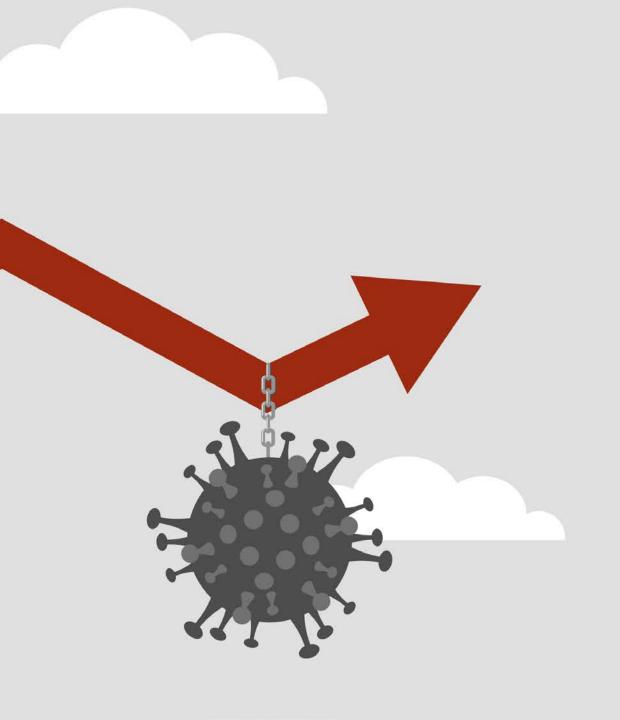


Renovation is the area where the most savings were made and will be the first one to spend money on after the crisis



Overview

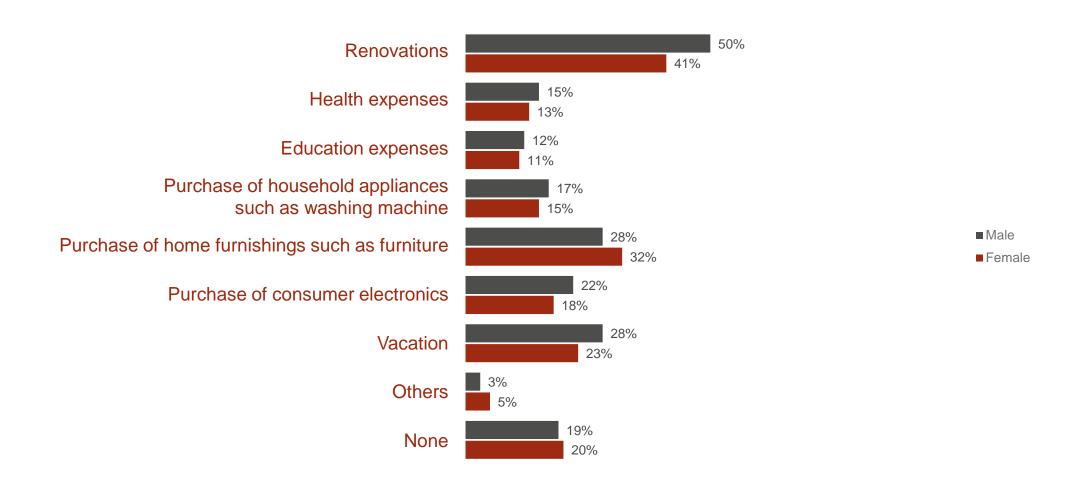
- Q5 expenses not have been made
- Q6 expenses have been made
- Q7 first expenses after crisis



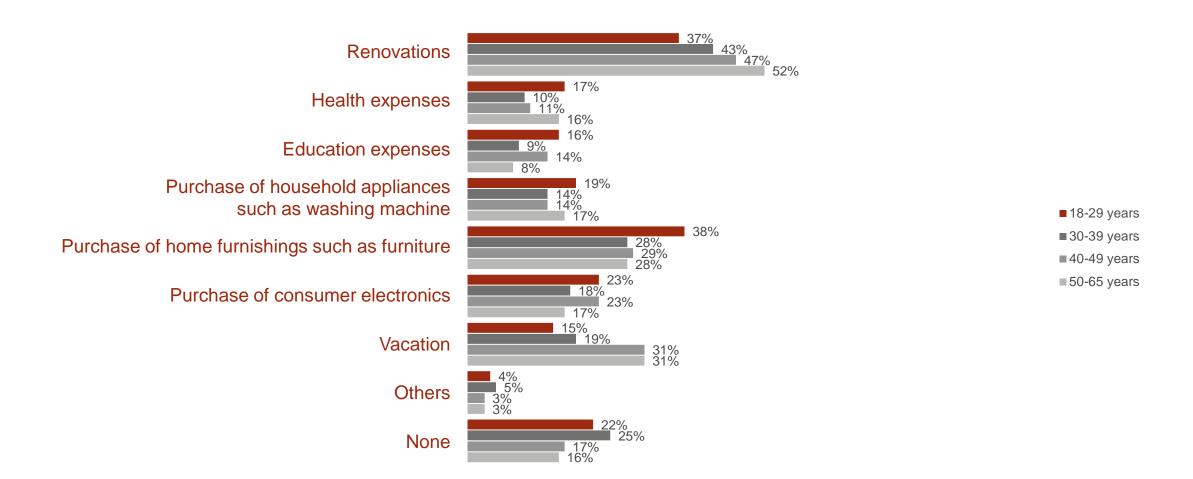
Consumer Behaviour

- by sociodemographics -

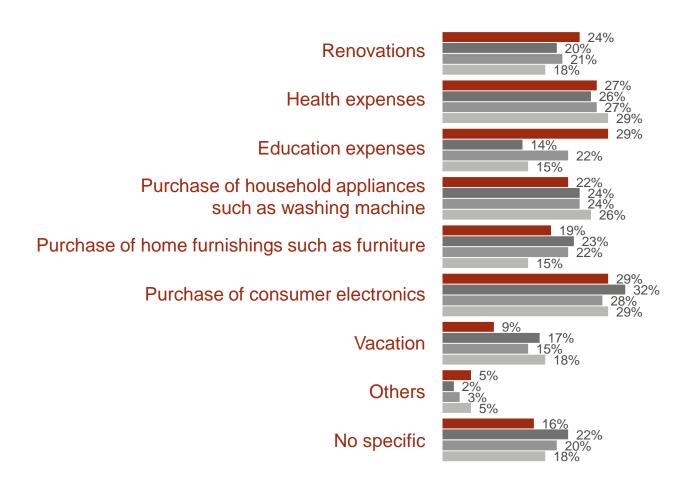
Significantly more men have not carried out a planned renovation



The older the respondents, the higher the share of those who forwent renovations

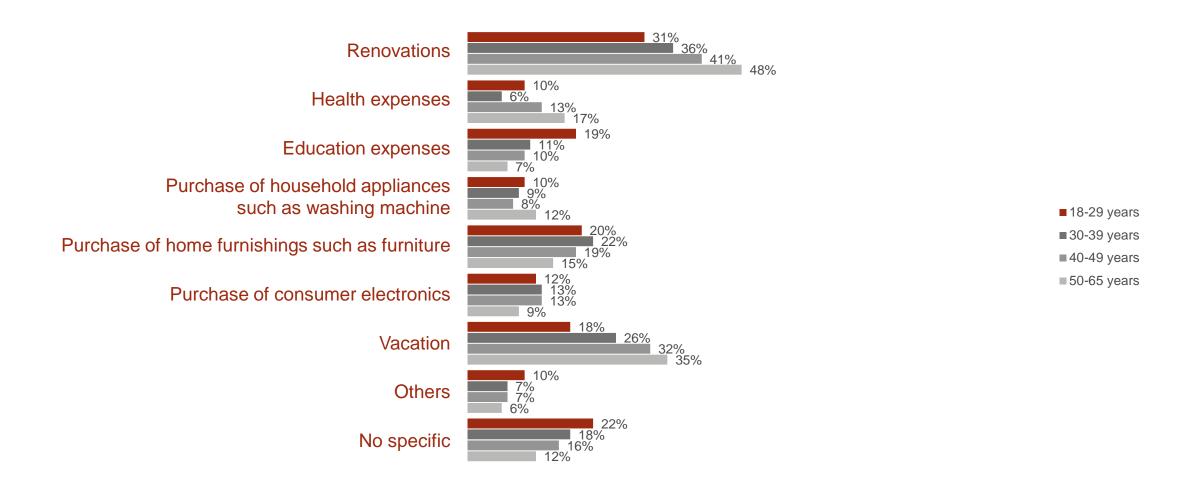


A higher share of younger people spent money for education, whereas less younger ones spent money for vacation

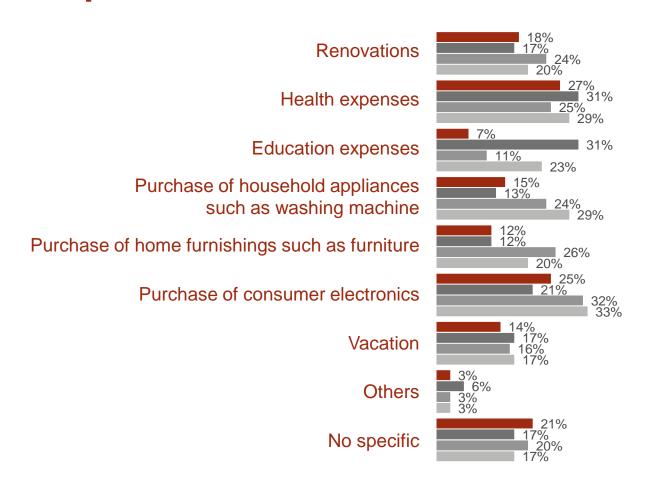


■ 18-29 years ■ 30-39 years ■ 40-49 years ■ 50-65 years

The older the people, the higher the share of those who would spend money for renovations and vacation

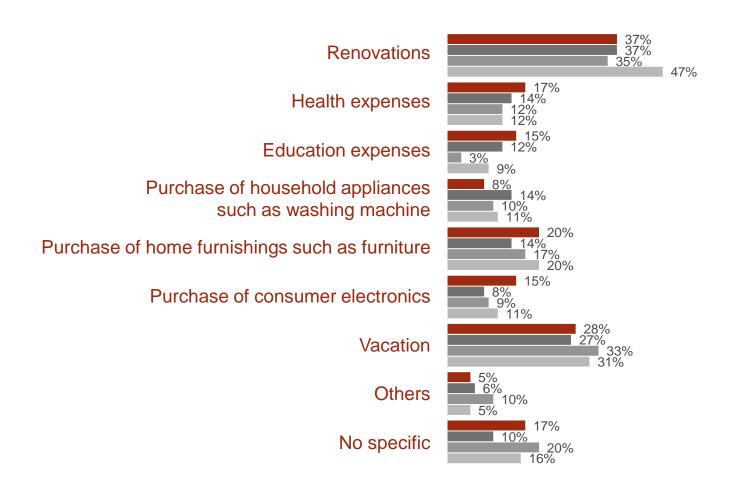


Especially parents made education expenses despite the crisis. A higher share of people with partners and families made purchases

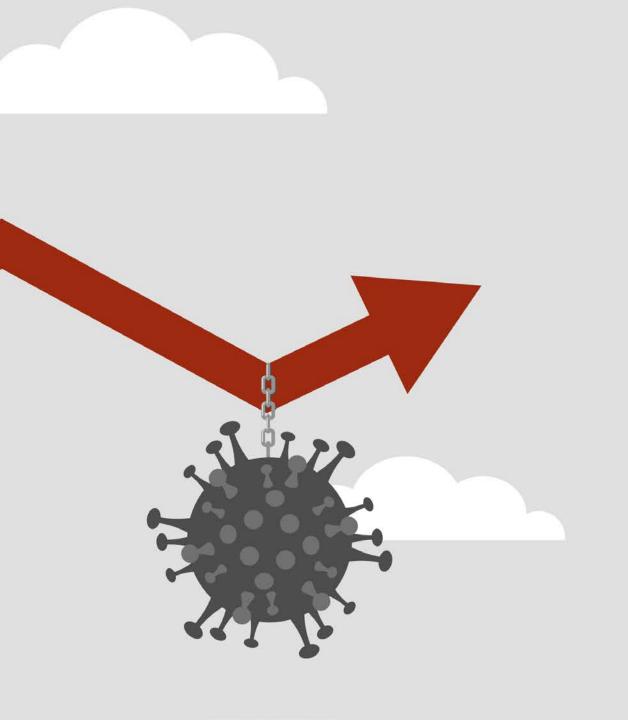


- Single
- Single parent
- With partner/ no children
- ■With partner and child/ children

Slightly more families will spend money first on renovations



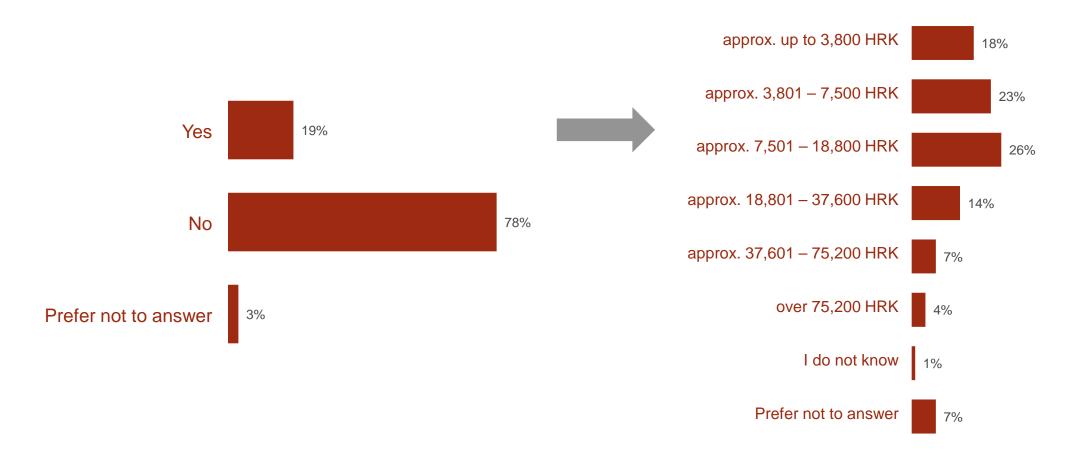
- Single
- Single parent
- With partner/ no children
- With partner and child/ children



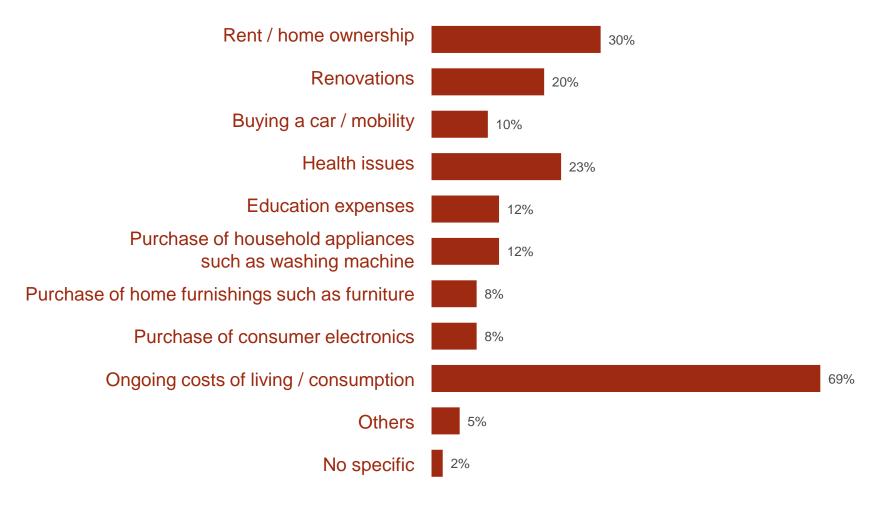
Debts

- in total -

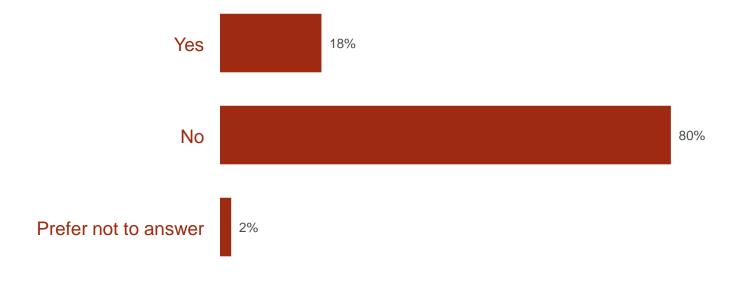
One in five Croatian respondent ran into debts



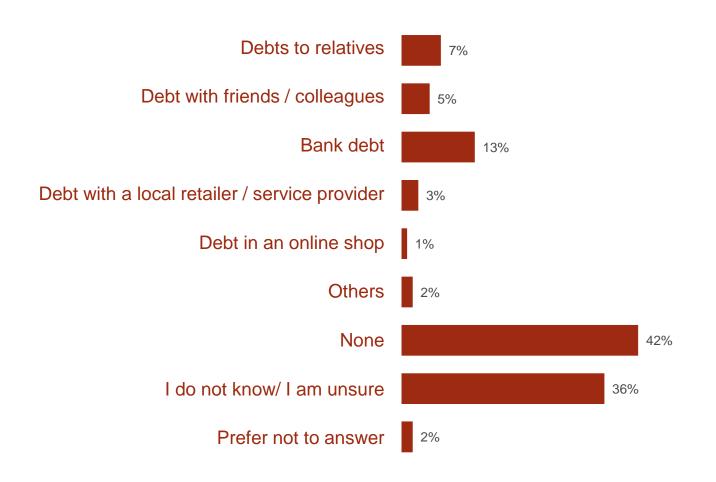
The main cause of the debt were ongoing costs of living

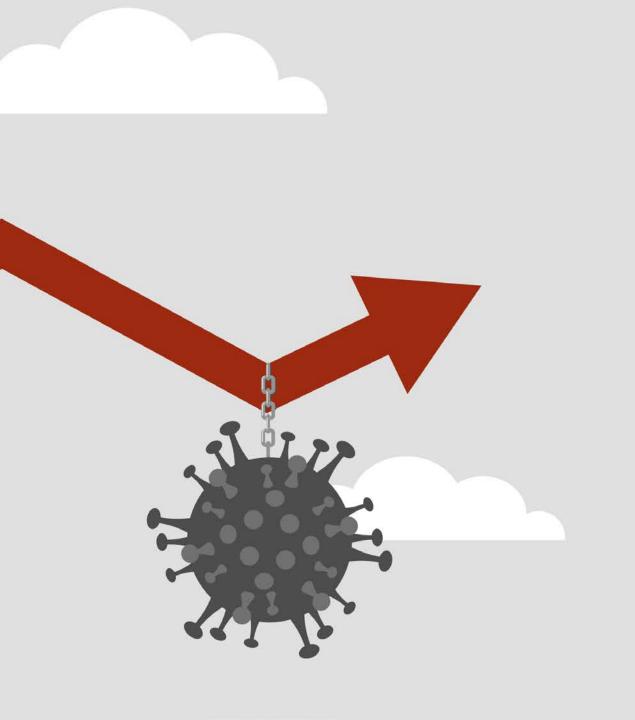


One in five was not able to repay the debts



Approximately half of respondents think that they won't run into debts, one in three is unsure

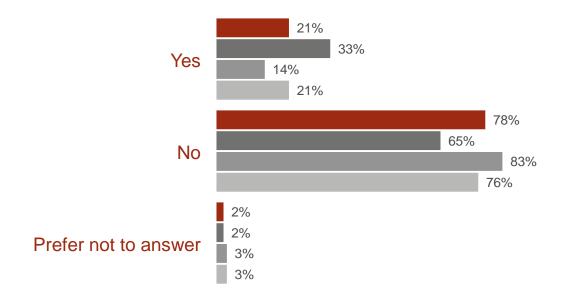




Debts

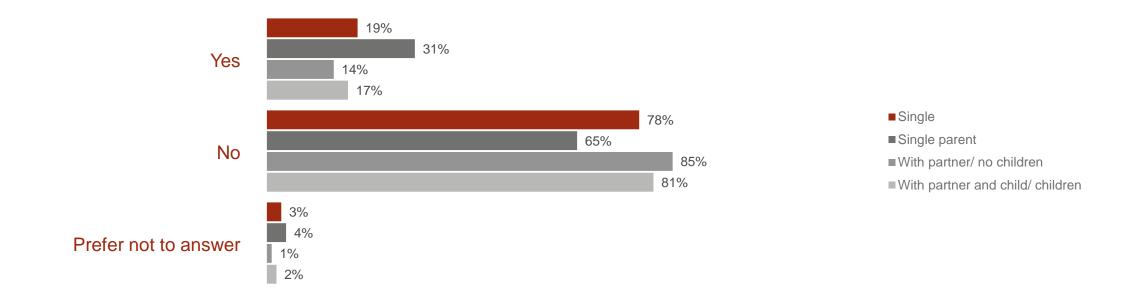
- by sociodemographics -

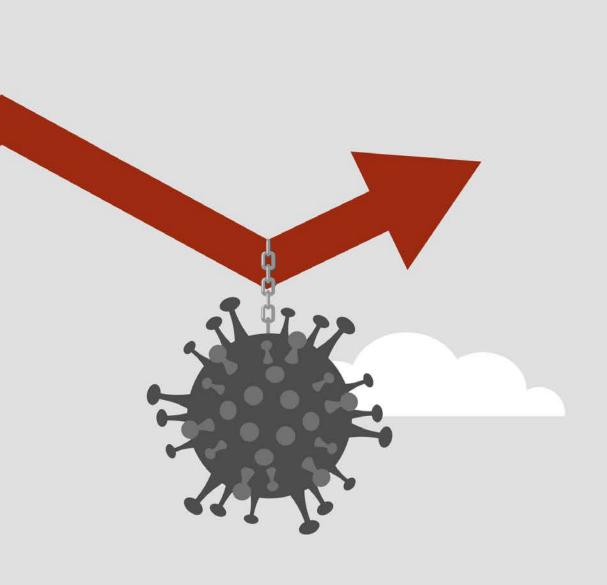
A higher share of single parents went into debts





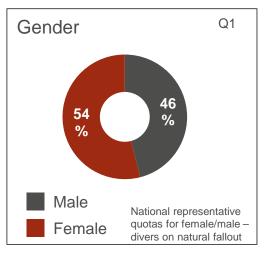
More single parents have not been able to repay a debt

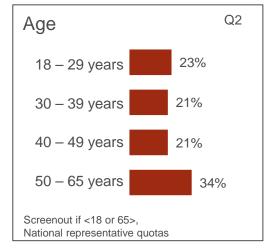




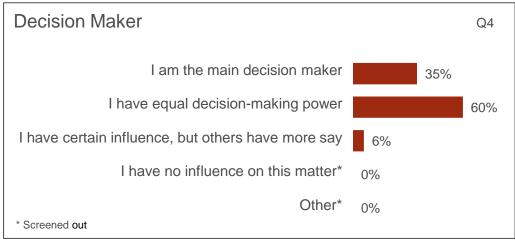
Survey background

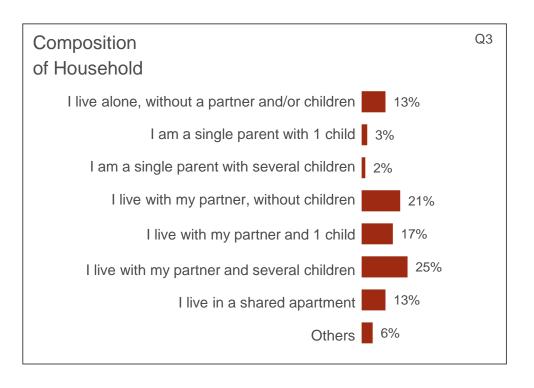
Sociodemographics in Croatia











The online research was carried out in five countries



- Survey within Dynata's online panel (<u>www.dynata.com</u>)
- Self-completion questionnaire
- Fieldwork from 01/05/2021 -01/18/2021
- 7,000 respondents in total: Germany (2,000), Spain (2,000), Romania (1,000), Bulgaria (1,000), Croatia (1,000)